

# JOSHUA DAVID KERTZER

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## RESEARCH INTERESTS

International security, foreign policy, political psychology, experimental methods, international relations theory, and public opinion.

## APPOINTMENTS

### *Harvard University*

- Assistant Professor, Department of Government (July 2014 - )  
Faculty Associate, Weatherhead Center for International Affairs  
Faculty Associate, Institute for Quantitative Social Science

### *Princeton University*

- Visiting Associate Research Scholar, Niehaus Center for Globalization and Governance,  
Woodrow Wilson School of Public and International Affairs (September 2016 - June 2017)

### *Dartmouth College*

- Dartmouth Fellow in US Foreign Policy and International Security, Dickey Center for  
International Understanding (Sept. 2013 - June 2014)

## EDUCATION

*The Ohio State University*. Ph.D., Political Science (August 2013)

- Dissertation: *Resolve in International Politics*
  - Winner of the 2014 CGS/ProQuest Distinguished Dissertation Award for the best dissertation in the social sciences in the past two years, Council of Graduate Schools
  - Winner of the 2014 Helen Dwight Reid Award for the best dissertation in international relations, law, and politics, American Political Science Association
  - Winner of the 2014 Kenneth N. Waltz Award for the best dissertation in the field of international security and arms control, American Political Science Association
  - Winner of the 2014 Walter Isard Award for the best dissertation in peace science, Peace Science Society (International)
  - Winner of the 2013 Henry R. Spencer Award for Best Dissertation, Department of Political Science, The Ohio State University
  - Honorable Mention, International Society of Political Psychology (ISPP) Best Dissertation Award 2014
- Committee: Rick Herrmann (Chair), Bear Braumoeller, Chris Gelpi, Kathleen McGraw

*The Ohio State University*. M.A., Political Science. 2009.

*University of Toronto*. M.A., Political Science (Collaborative M.A. in International Relations). 2007.

*Queen's University*. B.A.(HONS) with distinction, Political Studies. 2006.

*The Hebrew University of Jerusalem*. Visiting graduate student, December 2006.

## PUBLICATIONS

### Book

Joshua D. Kertzer, *Resolve in International Politics*. Princeton University Press, 2016.

- Winner of the 2017 Alexander L George Award for the best book in the field of political psychology published in the previous year, International Society of Political Psychology (ISPP).

### Journal articles (peer-reviewed)

Joshua D. Kertzer and Dustin Tingley, "Political Psychology in International Relations: Beyond The Paradigms." *Annual Review of Political Science*, Forthcoming.

Ryan Brutger and Joshua D. Kertzer, "A Dispositional Theory of Reputation Costs." *International Organization*, Forthcoming.

Connor Huff and Joshua D. Kertzer, "How the Public Defines Terrorism." *American Journal of Political Science*, Forthcoming.

Joshua D. Kertzer and Thomas Zeitzoff, "A Bottom-Up Theory of Public Opinion about Foreign Policy." *American Journal of Political Science*, 61:3 (July 2017), 543-558.

Joshua D. Kertzer, "Resolve, Time, and Risk." *International Organization*, 71:S1 (April 2017), S109-S136.

Brian C. Rathbun, Joshua D. Kertzer, and Mark Paradis. "Homo Diplomaticus: Mixed-Method Evidence of Variation in Strategic Rationality." *International Organization*, 71:S1 (April 2017), S33-S60.

Joshua D. Kertzer, "Microfoundations in International Relations." *Conflict Management and Peace Science*, 34:1 (January 2017), 81-97.

Brian C. Rathbun, Joshua D. Kertzer, Jason Reifler, Paul Goren, and Thomas J. Scotto, "Taking Foreign Policy Personally: Personal Values and Foreign Policy Attitudes." *International Studies Quarterly*, 60:1 (March 2016), 124-137.

Joshua D. Kertzer and Ryan Brutger, "Decomposing Audience Costs: Bringing the Audience Back into Audience Cost Theory." *American Journal of Political Science*, 60:1 (January 2016), 234-249.

Joshua D. Kertzer and Brian C. Rathbun, "Fair is Fair: Social Preferences and Reciprocity in International Politics." *World Politics*, 67:4 (October 2015), 613-655 (Lead article).

Daipayan Guha, George M. Ibrahim, Joshua D. Kertzer, and R. Loch Macdonald, "National Socioeconomic Indicators are Associated with Outcomes After Aneurysmal Subarachnoid Hemorrhage: A Hierarchical Mixed-Effects Analysis," *Journal of Neurosurgery*, 121:5 (November 2014), 1039-1047.

Joshua D. Kertzer, Kathleen E. Powers, Brian C. Rathbun and Ravi Iyer, "Moral Support: How Moral Values Shape Foreign Policy Attitudes," *Journal of Politics*, 76:3 (July 2014), 825-840.

Joshua D. Kertzer, "Making Sense of Isolationism: Foreign Policy Mood as a Multilevel Phenomenon," *Journal of Politics* 75:1 (January 2013), 225-240.

Joshua D. Kertzer and Kathleen M. McGraw, "Folk Realism: Testing the Microfoundations of Realism in Ordinary Citizens," *International Studies Quarterly* 56:2 (June 2012), 245-258.

David G. Haglund and Joshua D. Kertzer, "From Geo to Neo: A Speculative Inquiry into the Unusual "Geo-Ethnic" Roots of Neoconservatism in U.S. Foreign Policy," *Geopolitics* 13:3 (2008), 519-544.

Joshua D. Kertzer, "Seriousness, grand strategy, and paradigm shifts in the "war on terror"" *International Journal* 62:4 (Autumn 2007), 961-979.

- Winner of the 2008 Marvin Gelber Award for best article by an emerging scholar published in *International Journal*.

### **Working papers and projects**

- “Tying Hands, Sinking Costs, and Leader Attributes.” With Keren Yarhi-Milo and Jonathan Renshon. Revise and resubmit at *Journal of Conflict Resolution*.
- Winner of the 2017 Best Paper Award by the American Political Science Association’s Foreign Policy Section.
- “Do Partisan Types Stop at the Water’s Edge?” With Stephen G. Brooks and Deborah Jordan Brooks.
- “How Do Observers Assess Resolve?” With Jonathan Renshon and Keren Yarhi-Milo.
- “Does Anti-Americanism Exist? Experimental Evidence from France” With Rick Herrmann.
- “Democratic Leaders, Crises, and War: Paired Experiments on the Israeli Knesset and Public.” With Jonathan Renshon and Keren Yarhi-Milo.
- “Democratic Peace and Covert Military Force: An Experimental Test.” With Allison Carnegie and Keren Yarhi-Milo.
- “Who Fights for Face? Evidence from Cross-National Survey Experiments.” With Keren Yarhi-Milo.
- “Geographic Knowledge and Support for War.” With Kyle Dropp and Thomas Zeitzoff.
- Selected media coverage: *BBC, Business Insider, Chelsea Lately, Chicago Sun-Times, Christian Science Monitor, The Colbert Report, International Business Times, La Presse, Mother Jones, National Post, NPR, Real Time with Bill Maher, RFI, Time, Voice of America, Vox, The Washington Post.*
- “Overcommitted to Commitment Problems? Situational and Dispositional Explanations for Civil War Duration.” With Benjamin T. Jones.
- “Foreign Policy Attitudes as Networks.” With Kathleen Powers.
- “Putting Things in Perspective: Mental Simulation in Experimental Political Science”. With Jonathan Renshon.
- “The Price of Peace: A Behavioral Approach to Costly Signaling in International Relations.” With Brian Rathbun and Nina Srinivasan Rathbun.
- “Trump, Psychology, and the Future of U.S. Alliances.” With Mark S. Bell.

### **Book chapters, reviews, and other commentary**

- “Little Bismarcks: A Laboratory Experiment on Variation in Rational Thinking and Rational Behavior.” with Brian C. Rathbun in *Reason of State: Rationality, Realism and Romanticism in International Relations*, Cambridge University Press, Forthcoming.
- “Microfoundations: Evidence from Cross National Survey Experiments” with Keren Yarhi-Milo in *Who Fights for Reputation in International Politics? Leaders, Resolve, and the Use of Force*, Princeton University Press, Forthcoming.
- Joshua D. Kertzer, Review of Elizabeth Saunders’ “War and the Inner Circle”, *H-Diplo* Article Review 628, July 8, 2016.
- Joshua Kertzer, “[Sunday Dialogue: How We Decide When to Go to War.](#)” *The New York Times*, April 1, 2012, p. SR2.
- Joshua Kertzer and Jonathan Naymark, “Toronto not so divided after all,” *The National Post*, October 30, 2010, p. A17.

Joshua D. Kertzer, "ISAF in Afghanistan, or Learning to Love Counterinsurgency," *Policy Options* (September 2008), 14-20.

## AWARDS AND GRANTS

### External

- 2017 Alexander L George Award for the best book in the field of political psychology published in the previous year, International Society of Political Psychology (ISPP).
- 2017 Best Paper Award, the American Political Science Association's Foreign Policy Section
- 2014 CGS/ProQuest Distinguished Dissertation award for the best dissertation in the social sciences defended between July 2012 and June 2014, Council of Graduate Schools
- 2014 Walter Isard Award for Best Dissertation in Peace Science, 2012-2014, the Peace Science Society (International)
- 2014 Helen Dwight Reid Award for the best dissertation in the field of international relations, law, and politics, the American Political Science Association
- 2014 Kenneth N. Waltz Dissertation Award, the American Political Science Association's International Security and Arms Control section
- 2014 Honorable Mention, International Society of Political Psychology (ISPP) Best Dissertation Award
- 2012 National Science Foundation (NSF): Time-Sharing Experiments for the Social Sciences (TESS): "Disaggregating the Costs of War: Explaining Resolve in Military Interventions."
- 2010-12 Social Sciences and Humanities Research Council (SSHRC) Doctoral Fellowship
- 2008 Marvin Gelber Award, *International Journal*
- 2007 Mackenzie King Traveling Scholarship (Declined)
- 2006-7 Social Sciences and Humanities Research Council (SSHRC) Canada Graduate Scholarship
- 2005 Rhodes Scholar Finalist, Prairie Region
- 2002 Alberta Heritage Scholarship
- 2002 Valedictorian, Sir Winston Churchill High School, Calgary AB

### Harvard University

- 2017 Medium Grant for Faculty Conferences, Weatherhead Center for International Affairs
- 2015 Undergraduate Research Scholars Program Grant, Institute for Quantitative Social Science
- 2014 Small Grant for Faculty Research, Weatherhead Center for International Affairs

### Princeton University

- 2016-17 Visiting Associate Research Scholar, Niehaus Center for Globalization and Governance, Woodrow Wilson School of Public and International Affairs, Princeton University

### Dartmouth College

- 2013-14 Postdoctoral Fellowship in US Foreign Policy and International Security, Dickey Center for International Understanding, Dartmouth College

### The Ohio State University

- 2013 Henry R. Spencer Award for Best Dissertation, Department of Political Science, The Ohio State University
- 2012 Small Research Grant, Behavioral Decision Making Initiative, The Ohio State University (with Katy Powers)
- 2012-13 Distinguished University Fellowship, The Ohio State University

- 2012 Francis R. Aumann Award for Best Conference Paper, Department of Political Science, The Ohio State University (with Ben Jones)
- 2009 Candidacy exams passed with distinction
- 2009 College of Social and Behavioral Sciences Fellowship, The Ohio State University
- 2007 Derby Scholarship, School of Graduate Studies, The Ohio State University
- 2007-8 Distinguished University Fellowship, The Ohio State University

#### **Queen's University**

- 2002-6 Dean's Honor List with Distinction, Queen's University
- 2004-5 Dean's Special Award, Queen's University
- 2002-4 Principal's Scholarship, Queen's University
- 2003 John Stark Gillies Philosophy Book Prize, Queen's University

### **PROFESSIONAL PRESENTATIONS AND INVITED TALKS**

- 2018 University of Minnesota; Emory University
- 2017 University of California, Los Angeles; University of California, Berkeley; University of California, Merced; Stanford University; Cornell University; Rutgers University; Temple University; Princeton University; University of Strathclyde; University of Maryland; University of Southern California; Koç University
- 2016 Texas A&M University; Dartmouth College; College of William & Mary; Princeton University: "International Law, International Norms, and Public Opinion" workshop; George Washington University
- 2015 University of California, Los Angeles; Yale University; Columbia University; University of Virginia; University of Texas at Arlington; Princeton University; Yale University: "Reconsidering Regime Type in International Relations" workshop; Université de Montréal; University of Chicago; Georgetown University; University of Wisconsin-Madison; Peace Science Society workshop on "Leaders and War" at the University of Mississippi; National Research University Higher School of Economics, Moscow; Working Group on the Future of U.S.-Russia Relations
- 2014 University of California, San Diego: "Behavioral Revolution in International Relations" workshop; University of Arizona; George Washington University: "Innovations in International Relations" workshop; Massachusetts Institute of Technology: Political Experiments Research Lab workshop
- 2013 University of Southern California
- 2012 University of South Carolina; Binghamton University (SUNY); Dartmouth College; University of Kansas; University of Illinois at Urbana-Champaign; Harvard University; McGill University; University of California, Santa Barbara

### **SELECTED CONFERENCE PARTICIPATION**

#### **Presentations**

- American Political Science Association (APSA) Annual Meeting: 2009-2010, 2012-2014, 2016-2017
- Midwestern Political Science Association (MPSA) Annual Conference: 2013-2014, 2016
- International Society of Political Psychology (ISPP) Annual Meeting: 2016-2017
- International Studies Association (ISA) International Meeting: 2011, 2013-2016
- Peace Science Society Annual Meeting: 2011-2012, 2014-2016

NYU-CESs Experimental Political Science Conference (Posters): 2012-2013  
New Faces in International Security, Triangle Institute for Security Studies: 2012  
Princeton University Conference on Psychology and Policymaking: 2012  
Transatlantic Studies Association Conference: 2007

#### **Panel Chair/Discussant**

American Political Science Association Annual Meeting: 2013 (C), 2014 (D), 2016 (D)  
International Studies Association International Meeting: 2014 (C/D), 2015 (D), 2016 (D)  
Harvard Experimental Political Science Graduate Student Conference: 2016 (D)  
Harvard-MIT-Yale Political Violence Conference: 2016 (D)  
Assessment Power in World Politics Workshop, Harvard University: 2016 (D)

#### **Panels/Workshops Organized**

Harvard International Security Conference, October 2017  
“Survey Experiments in International Security” Workshop for Peace Science 2016  
“The Psychology of Cooperation and Conflict” for ISA 2015  
“Survey Experiments in Peace Science” Workshop for Peace Science 2014  
“Psychology and Rationality in International Security” for ISA 2014  
“New Directions in Experiments in International Relations” for APSA 2013

#### **Other professional training**

National Bureau of Asian Research Next Generation Leaders Program (Seoul, Republic of Korea):  
2017  
German Marshall Fund of the United States’ Young Strategist Forum (Tokyo, Japan): 2017  
Academic Exchange, Israel: 2015

### **TEACHING EXPERIENCE**

#### **Harvard University**

GOV 1790: American Foreign Policy (SP 2015, SP 2016, AU 2017)  
GOV 2710: International Relations Field Seminar (Graduate) (AU 2014, AU 2015, AU 2017)  
GOV 2749: Political Psychology and International Relations (Graduate) (SP 2018)  
GOV 3005: Research Workshop in International Relations (Graduate) (AY 2014-15, AY 2015-16)

#### **The Ohio State University**

PS 245: US in World Politics (WI 2010, SU 2010, AU 2010)  
PS 593: Independent Study (AY 2011)

#### **Teaching assistant**

PS 552: Security Policy During and After the Cold War, John Mueller (SP 2010)  
PS 559: International Environmental Politics, Alex Thompson (SP 2009)  
PS 305: Introduction to the Public Policy Process, Craig Volden (WI 2009)  
PS 545: Foreign Policy Decision-making Process, Rick Herrmann (AU 2008, AU 2009)

## Research assistant

Rick Herrmann (2011), Craig Volden (2009)

## SERVICE

### External

Reviewer: *American Journal of Political Science*, *American Political Science Review*, *British Journal of Political Science*, *Canadian Journal of Political Science*, *Comparative Political Studies*, *Conflict Management and Peace Science*, *Electoral Studies*, *Foreign Policy Analysis*, *International Interactions*, *International Organization*, *International Relations*, *International Relations of the Asia-Pacific*, *International Security*, *International Studies Quarterly*, *International Studies Review*, *International Theory*, *Journal of Applied Communication Research*, *Journal of Conflict Resolution*, *Journal of Economic Behavior & Organization*, *Journal of International Relations and Development*, *Journal of Peace Research*, *Journal of Politics*, *Judgment and Decision Making*, *Oxford University Press*, *Political Behavior*, *Public Opinion Quarterly*, *Political Research Quarterly*, *Review of International Political Economy*, *Time-Sharing Experiments for the Social Sciences (TESS)*

Committee member: APSA Experimental Research Section Best Paper Award. 2015-16.

### University

Weatherhead Center Undergraduate Summer Travel Grants Subcommittee, Harvard University. 2017-18.

Weatherhead Center Canada Program Steering Committee, Harvard University. 2017-.

Hoopes Prize Selection Committee for the Social Sciences, Harvard University. 2015.

Weatherhead Center Student Programs Committee, Harvard University. 2015.

### Departmental

IR Field Coordinator, Government Department, Harvard University. 2017-18.

IR Search Committee, Government Department, Harvard University. 2017-18.

IR Speaker Series Coordinator, Government Department, Harvard University. 2015-16.

Placement Director, Government Department, Harvard University. 2015-16.

Graduate Policy Committee, Government Department, Harvard University. 2015-16.

Diversity committee, Department of Political Science, The Ohio State University. 2010-11.

Political Science Graduate Student Council, The Ohio State University. 2007-09.

Co-editor, *Political Studies Honors Thesis Compendium*, Department of Political Studies, Queen's University. 2006-07.

Internal Academic Review committee, Department of Jewish Studies, Queen's University. 2006.

## TECHNICAL SKILLS

### Methods interests

Experimental design, causal mechanisms and causal inference, heterogeneity, multilevel modeling, agent-based modeling and computational methods, time series and event history, statistical visualization.

## Computer skills

C++, HTML/CSS, HyperTalk (*Requiescat in Pace*), L<sup>A</sup>T<sub>E</sub>X, R, RePast, SPSS, Stata

## Languages

English, French

## CITIZENSHIP

Canadian

## REFERENCES

### Richard K. Herrmann

Professor and Chair  
Department of Political Science  
The Ohio State University  
2140 Derby Hall, 154 N. Oval Mall  
Columbus, OH 43210  
[HERRMANN.1@OSU.EDU](mailto:HERRMANN.1@OSU.EDU)

### Bear F. Braumoeller

Associate Professor  
Department of Political Science  
The Ohio State University  
2140 Derby Hall, 154 N. Oval Mall  
Columbus, OH 43210  
[BRAUMOELLER.1@OSU.EDU](mailto:BRAUMOELLER.1@OSU.EDU)

### Christopher F. Gelpi

Chair of Peace Studies & Conflict Resolution  
Department of Political Science  
The Ohio State University  
2140 Derby Hall, 154 N. Oval Mall  
Columbus, OH 43210  
[GELPI.10@OSU.EDU](mailto:GELPI.10@OSU.EDU)

### Kathleen M. McGraw

Professor  
Department of Political Science  
The Ohio State University  
2140 Derby Hall, 154 N. Oval Mall  
Columbus, OH 43210  
[MCGRAW.36@OSU.EDU](mailto:MCGRAW.36@OSU.EDU)

### Irfan Nooruddin

Hamid bin Khlaifa Professor of Indian Politics  
School of Foreign Service  
Georgetown University  
ICC 301  
Washington, DC 20057  
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